

15 Questions 1: yes/no questions

Business Week Executive Poll Questions: Do you expect that your sales next quarter will be higher, lower, or the same as this quarter? Are you currently employing more, fewer, or the same number of people you employed a year ago? Have you tried to get financing from banks or other sources in the last six months? Did you get all the financing you needed? Does your company export goods or services to any other country?

[Business Week website](#)

A Yes/no questions

- The table below is a summary. (Full forms are given in earlier units.)

present simple	<i>Do you live in Prague?</i>	<i>Does she live in Prague?</i>
present continuous	<i>Are you coming with us?</i>	<i>Is he coming with us?</i>
past simple	<i>Did you go to the meeting?</i>	<i>Did she go to the meeting?</i>
past continuous	<i>Were you waiting long?</i>	<i>Was he waiting long?</i>
present perfect	<i>Have you ever eaten sushi?</i>	<i>Has he ever eaten sushi?</i>
present perfect continuous	<i>Have you been working?</i>	<i>Has she been working?</i>
past perfect	<i>Had you left when I called?</i>	<i>Had she left when I called?</i>
modals: <i>can/could/will</i>	<i>Can you speak German?</i>	<i>Can he speak German?</i>

- Notice that *yes/no* questions are formed with an auxiliary verb + subject + main verb. The auxiliary can be *do, be, have* or a modal verb like *can, will, etc.*
- Notice that to make a question we take the affirmative form and then invert the subject and the auxiliary.

He is working → *Is he working?*
She has worked → *Has she worked?*
He was working → *Was he working?*
She has been working → *Has she been working?*
He had worked → *Had he worked?*
She can work → *Can she work?*

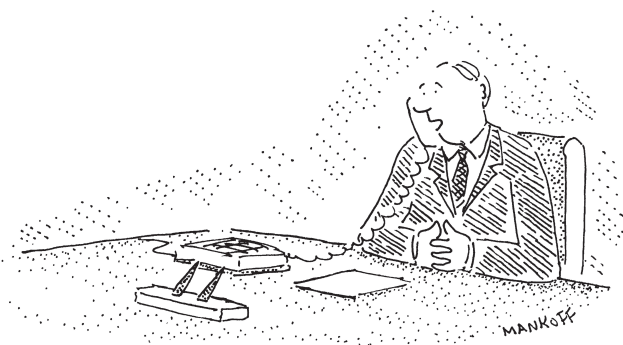
- The present simple and past simple do not have an auxiliary in the affirmative form. So to keep the pattern we use *do* and *did*.

She works → *Does she work?* (NOT *Works she?*)
He worked → *Did he work?* (NOT *Worked he?*)

B Short answers

- To make a short answer we repeat the auxiliary verb, not the main verb.

A: *Do you speak French?* B: Yes, I **do**./No, I **don't**. (NOT Yes, I speak.)
A: *Are you staying at the Ritz?* B: Yes, I **am**./No, I'm **not**. (NOT Yes, I staying.)
A: *Did you see Michel?* B: Yes, I **did**./No, I **didn't**. (NOT Yes, I saw.)
A: *Were you enjoying yourself?* B: Yes, I **was**./No, I **wasn't**.
A: *Have you read this report?* B: Yes, I **have**./No, I **haven't**.
A: *Have you been waiting long?* B: Yes, I **have**./No, I **haven't**.
A: *Had you met him before?* B: Yes, I **had**./No, I **hadn't**.
A: *Can you be here at 7.00?* B: Yes, I **can**./No, I **can't**.
A: *Will you be late?* B: Yes, I **will**./No, I **won't**.



"Oh, by the way, do you have any money? Will you send me any money? Do you know anyone who has any money? Will they send me any money?"

So you want to start a business. Do you have what it takes to succeed? (Part 1)

1 *Do you enjoy working with other people?*

A Yes, I do. B No, I don't.

2 *Do you welcome responsibility?*

A Yes, I do. B No, I don't.

3 *Are you a good organizer?*

A Yes, I am B No, I'm not.

[Asian Women in Business website](#)

Exercises

15.1 Change each affirmative sentence into a question.

- 1 Bill thinks it's a good idea. Does Bill think it's a good idea?
- 2 Sonia is arriving on Monday. _____
- 3 He made a copy of the Excel file. _____
- 4 They've offered her the job. _____
- 5 She'll be at the meeting tomorrow. _____

15.2 Read the replies, then complete the questions about the operating system Linux.

- 1 A: Were you reading about IBM? B: IBM? No, I was reading about Linux.
- 2 A: _____ B: Linux? No, most servers use Windows.
- 3 A: _____ B: Falling? No, the popularity of Linux is growing.
- 4 A: _____ B: The eighties? No, Linux started in 1991.
- 5 A: _____ B: On our computers? No, we haven't installed it.
- 6 A: _____ B: A lot of money? No, the inventor hasn't been making a lot. The software is free!

15.3 Write a short reply for each question, beginning as shown.

- 1 Did you speak to Kate? Yes, I did.
- 2 Have you been to Brazil? No, _____
- 3 Do you play golf? Yes, _____
- 4 Does Bill play golf? No, _____
- 5 Did you have a good trip? Yes, _____
- 6 Can you speak German? No, _____
- 7 Are you coming with us? Yes, _____
- 8 Is Maria coming with us? No, _____



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15.4 Complete the dialogue with these words: *are, do, does, did, has, have, is*.

- MIKE: (1) _____ you go to the training day they told us about at the last meeting?
- SUE: (2) _____ you talking about the computer training?
- MIKE: No, not the computer training, I meant the sales training.
- SUE: Oh yes, I went to that. It was quite good. (3) _____ you ever been on that course?
- MIKE: No, I haven't.
- SUE: Well I found it very useful. It helps you to think about the type of questions we ask our clients during a sales conversation.
- MIKE: When you go on these courses (4) _____ the company pay or (5) _____ you pay yourself? I know that good training isn't cheap.
- SUE: Oh, the company pays – they can afford it. It doesn't cost us anything.
- MIKE: And (6) _____ it helped you in your day-to-day work? Be honest now.
- SUE: Yes, I think it has.
- MIKE: OK. I'm interested. (7) _____ the course running again in the near future?